



CONNECTING WORLD...



EXIM & MARITIME
LOGISTICS



INTRODUCTION

Welcome to **VICTORE GROUP** formerly known as **Victore Ships PVT LTD.**, where our culture is service excellence in “Ship Chartering, Ship Sale & Purchase and Agency, Port Operation Activity”. **Victore Ships Pvt Ltd.** is a privately owned & operated company that is dedicated to providing an exceptional level of maritime service to our clients.

Victore Group was incorporated as a general commercial marine services company mainly involved in the sectors of Ship chartering, sale and purchase, agency and port operation business.



VICTORE GROUP

Victore Group is an organization, performing an important role in supply chain management and exists since decade. It is producing the customize services which is deriving the economics of the world, need of good consumption & production.

Victore Group has been continuously researching the market needs of goods, consumptions and its delivery. The group has a global approach for t its unique services which is tailored made for each and every product by its units. We cater the services of logistics, which carry in two segments. Maritime Logistics & Exim Logistics.

Victore ship is pleased to provide customers with central accounting and financial supervision in all the ports we serve, so principal can deal only with one point of communication, For multi- port agency services, we offer substantial reductions from our fees through the Network of related service-providers. By using our services clients feel safe and efficient cash transactions with one bank account for all your port of calls in our network. Clients can be confident that their assets will be secure with us while they are appointing agent.

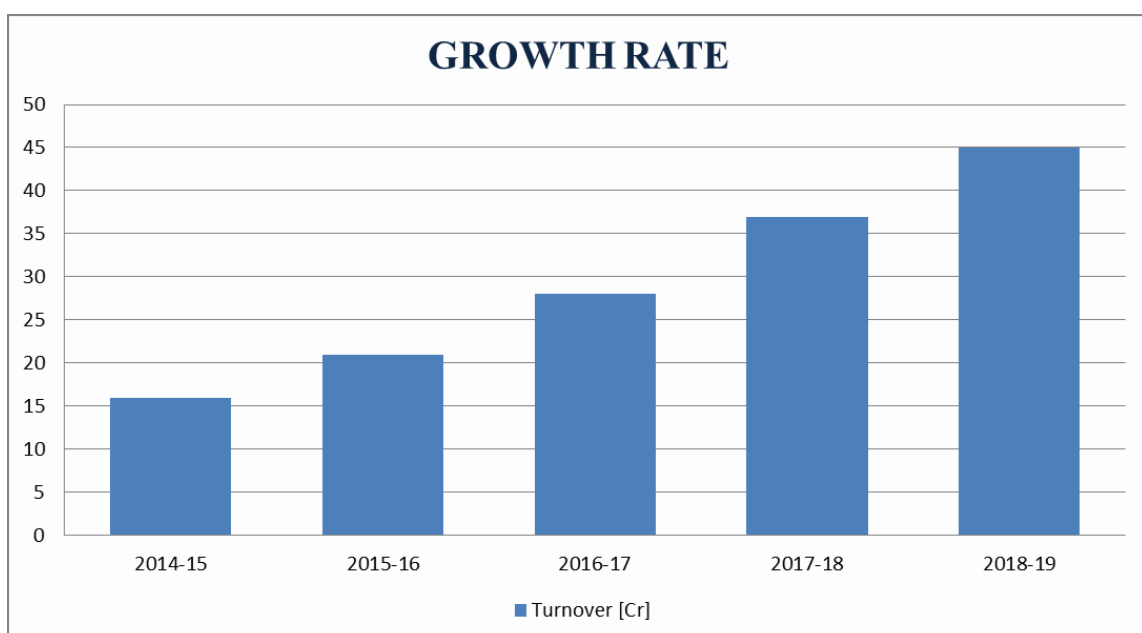
We at Victore ships are dedicated and strongly motivated to assist principal in all its requirements and needs to the ship.

OUR HISTORY

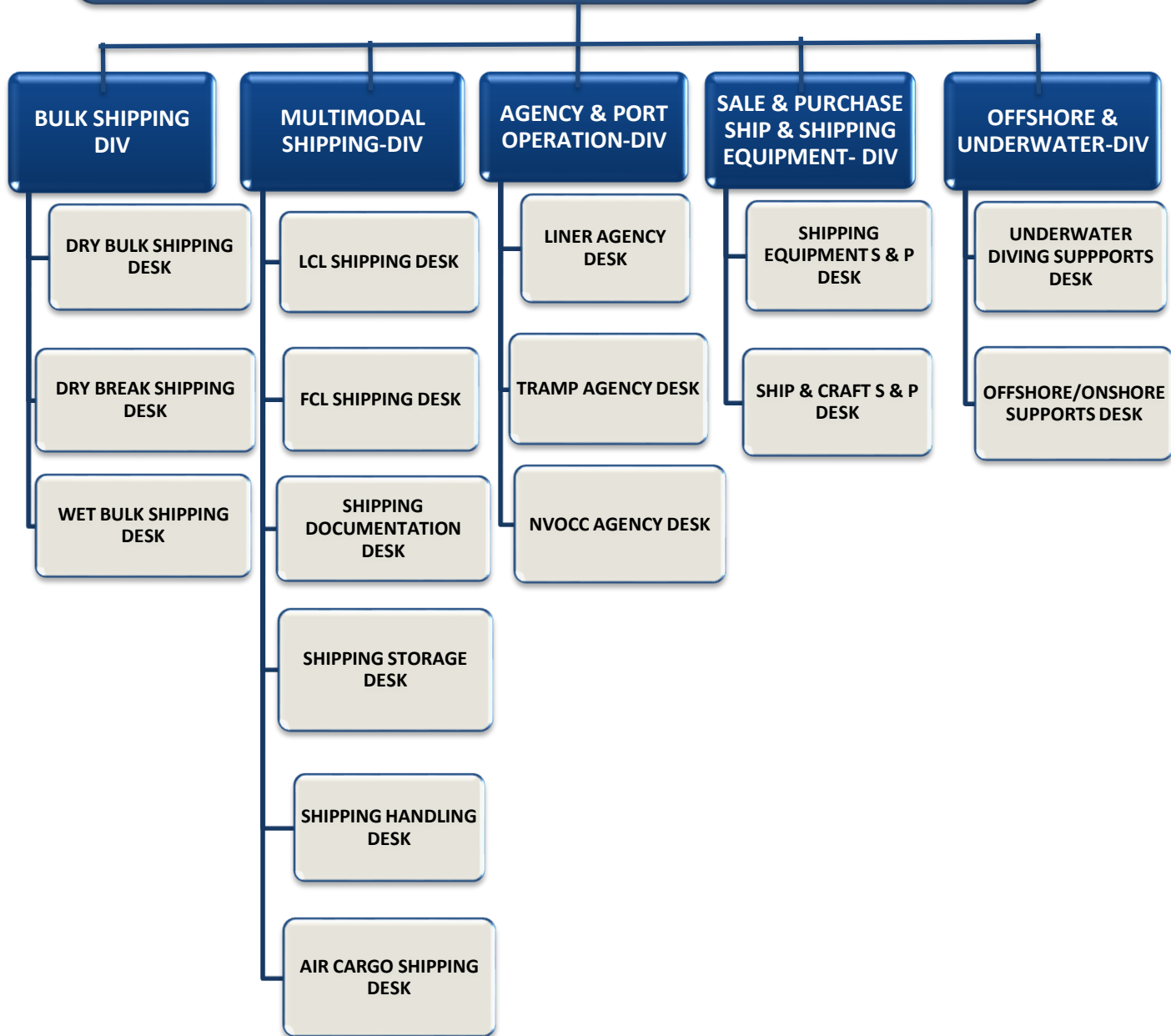
Victore Ships Pvt Ltd Established in February 2007 with as an operator and have operated many vessel in reason with the experience as an operator ,we customized our services and our experience made to understand what a perfect need of Ship as agency, chartering and sale and purchase of ship.

OUR STRENGTHS AND QUALITIES

- Victore Ships is able to build up a team spirit, which is essential to handle complex issues, as a result improves the efficiency and raises our brand equity in market regarding products and services which has been the stepping stone of the company's proliferate into the pioneer within the international Ship brokering and Ship agency companies, became one of the leading chartering, sale and purchase company in the world.
- We co-ordinate to ensure that Ships repudiation is fast to cut costs for both charterer and owner.
- On intimation from the principal about vessel's call at the port, we provide a detailed item-wise pro-forma D/A in a timely manner.
- On getting agency nomination we coordinate with the master to ensure ease of operation and also provide well- documented reports of all activities to the principal. Through our expertise we are enabled to handle Container Vessels, Offshore Vessels, Oil Tanker Vessels and Bulk vessels carrying cargos such as Chemicals, Fertilizers, Edible Oils, Coal, Iron Ore and Food Commodities and many more commodities.
- Our chain of activity involve us with our principal and make us a top class agent worldwide, we perform the major activity with tramp vessel, liner vessel or any ship which opportunity given to serve.

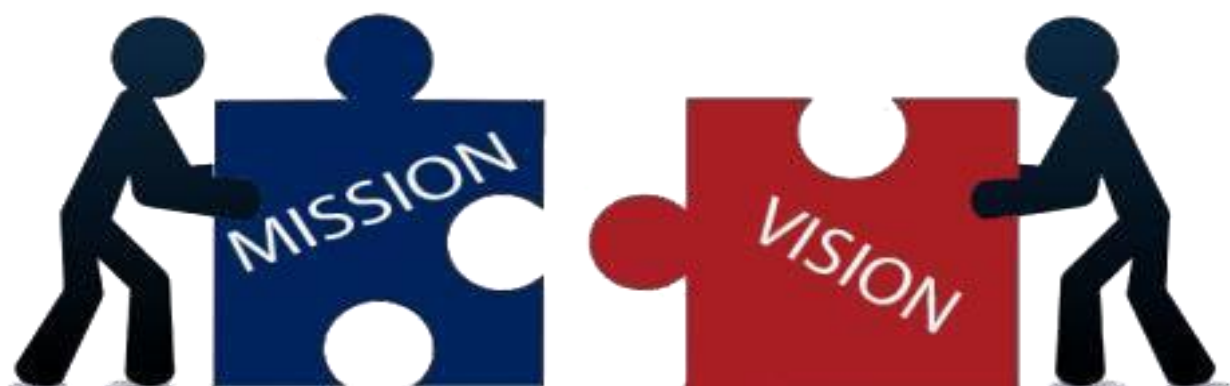


OUR RANGE OF OFFERINGS



OUR VISION

“To achieve the mile stone and give our presence around the globe we will keep enhancing ourselves at very level with our innovative ideas with optimum utilization of resources with the best in the industry. While upgrading and moving towards our goals we will expand our services and maintain its quality with admiration for its People, Partnership & Performance”



OUR MISSION

- **To provide tailor-made solutions to our customers by understanding their business requirements and strategies**
- **To provide state-of-the-art turnkey services through our dedicated professional teams, who ensure quick response to the changing market environment**
- **To enhance our competitive edge by offering unique value-added quality services in line with the best practices of the global industry**
- **We aim to provide best-in-class service as well as be a reputable, reliable and consistent partner of choice for cargo owners, vessel owners and operators and proved our self as best in ship chartering, ship sale and purchase and agency & port operation activity globally.**

OUR RECOGNITION



Ship chartering: The “chartering” of a ship, in its simplest terms with valued charter parties, where we play a vital roles for owner to employ the fleet with most economical way and arrange Ship for charter party for the specific requirements no matter weather is trading of goods, offshore project, or any other purpose where industry demand to use the ship.

CHARTERING

Victore Ships Pvt Ltd specializes in providing ship and cargo chartering services for both domestic and international owners and charterers. Our team has extensive knowledge and expertise in the movement of cargo by employing the vessel in the range of requirements and application of ship in the industry. Our activities of ship chartering are focused on all kind tonnage required for such operations. By serving the principals fleet we arrange, with our negotiation, with good hire or freight for each transaction of charter party and is the reward to the ship-owner for the use of their vessel by charter party to whom we work to bring win -win solution. Though the ship chartering is, of course a good deal but more complicated than this in practice, we make more simplified by acting as specialized and customized ship chartering organization with global presence with modern technology. We are engage in various types of charter, which varies considerably time to time in respect of client’s specific requirements.

We play a vital role in the balancing of supply and demand of ship, and the fluctuations in freight, where we representing owner’s interest met those with cargo and employment of ship interests; we work every day of the week. Our chartering transactions take place globally, by using high technology with brilliant communications of chartering teams with expert internationally brokering skill

CHARTERING SPECIALIZATION

OCEAN FREIGHT

Being it our core competency our services is to procure the ship and complete the need for the application of ship as transports of cargo. We cater for all kind of cargo ship specialized with break bulk, MPP, bulk, tanker, etc.

OFFSHORE PROJECTS

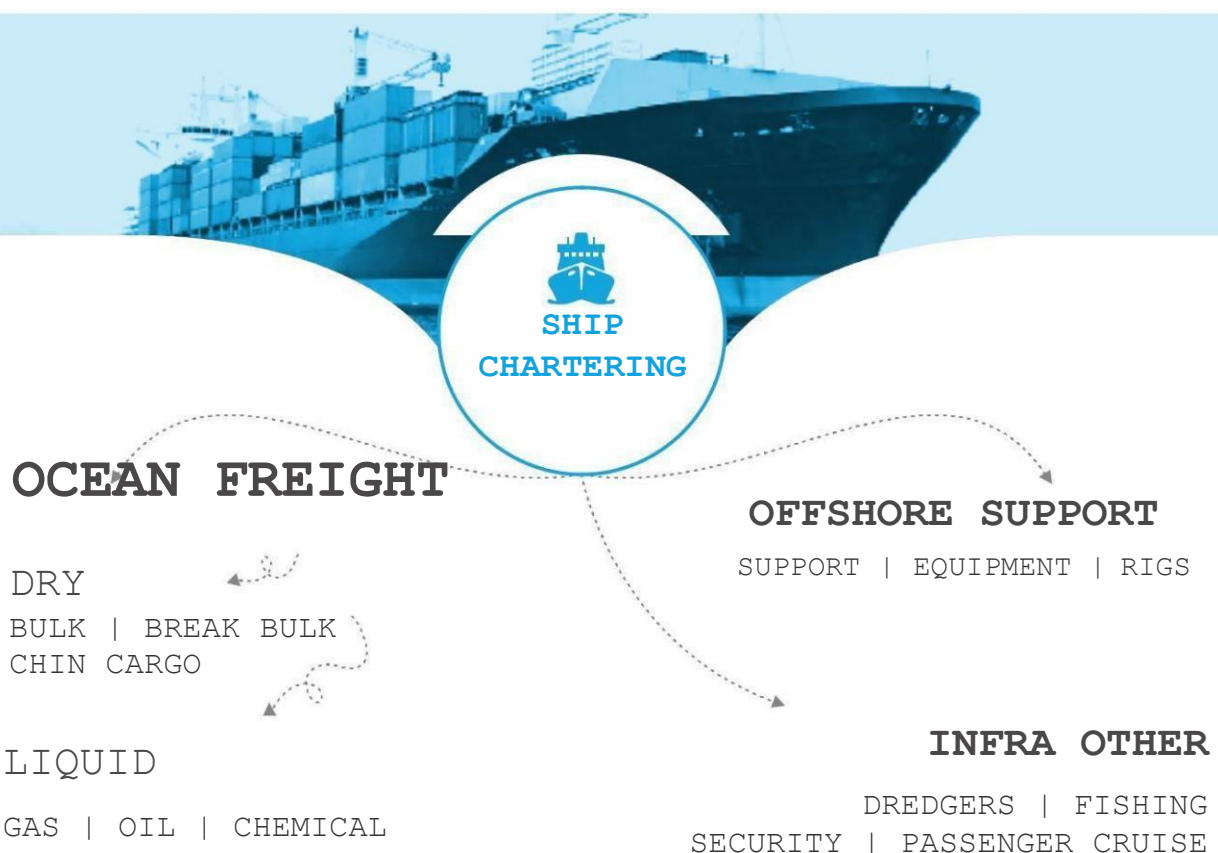
Our services of offshore chartering specialized for procuring the ship for offshore industry such OSV, PSV, accommodation vessel, barges, which mostly for oil and gas industry. No matter type and size

INFRA AND OTHERS

Being it our core competency as chartering we consider specialized dredging solution for both inland, shallow, deep dredging project procurements of vessel, along with other ship like, passenger boat, security, cruise, fishing vessels. The section covers the specialty attention on modernization of such craft for industry by keeping our self-updated for the need of market

CHARTERING (EXPERTISE)

We have dedicate team for each type of craft require for the industry .our resources work with segments and grouping of services derived in Many form to easiest way of handling the charter parties. Please see as below our chartering management planes.



SHIP SALE & PURCHASE:

As an S&P broker we take all instruction carefully by principal, either it would-be buyer or seller of a ship. While we represent a seller, we seek buyers from our large network and where demand of ship is in existence, we keep an untraceable identity in the ship broking fraternity, and keep our professional ethics and value among ship-owners who operate single or many types of ship and might be looking to buy. In the complexity of maritime ship business we consider the market will dictate and it can of course be either sluggish, or fast moving, depending on the demand for ship but we are always remain in the presence where we keep a great pace and try to make the market smooth with our contributed ideas. As an efficient S&P broker, we always have a good idea of the current position in the trade cycle, and whether prices are likely to increase or fall in the short term. We make it easy by close study of predicting the demand for ship and as the best shipbrokers we have skills as an analyst, researcher, value and visionary idea to predict the future where ship values can slump, or climb.



As sale and purchase broker we do take vital part of role for the buying and selling of marine equipment's such as ship parts, ship container, cranes etc. We carry dedicated team of S&P professionals and expertise to perform this important business.

SHIP AGENCY AND PORT OPERATION

Victore Ships is an organization that is focused on the complete transportation industry as an international agent. Victore Ships and our members bring together many faces that are required to provide the most judicious client specific “Ship Agent” that are best- in-industry standards whether the requirements are for standard Shipping, Supply-Chain-Management or where a complex offshore or marine support is needed. Victore Ships serves as a one-shop, with our new Web and Ecommerce capabilities that are being developed and modified. We have entered the arena of online market place, allowing our clients the ability to manage all of their business and transactions effortlessly. Our main goal is to bring our principal operational and administration costs to a minimum and improve clients’ efficiency. Our concept simplifies multiple port-call operations whilst ensuring that our customers’ needs are always met.

Victore Ships provides ship agency and port operations from diverse sectors including cruise lines, bulk carriers, Ro/Ro carriers and tankers, container, offshore, projects etc. Our considerable operational strength is based on using our own equipment for loading and discharging vessels at the port, particularly the RO/RO vessels and supports the maritime industry with infrastructure we carry, which minimizes the cost of disbursement to the principal.

Victore Ships Pvt Ltd is a reliable and effective port agent operating in Indian with visionary idea of global approach and as responsible Port Agent we take our responsibility in energetic and spirited manner. We have also ensure over the years that a lean corporate structure is preserved, so as to offer a perfectly leveled quality of service to cost ratio for all shipping agency services at every port where we cater. Victore ships is pleased to provide customers with central accounting and financial supervision in all the ports we serve, so principal can deal only with one point of communication. By using our services clients feel Safe and efficient cash transactions with one bank account for all your port of calls in our network. Clients can be confident that their assets will be secure with us while they are appointing agent.

AGENCY AND PORT OPERATION (ACTIVITY)

Our hub agency services comprises the Global Disbursement, organization one stop financial survives for the using the services.



VESSEL HUSBANDING

- | Berthing / Unberthing of Vessel
- | Loading / Discharging Operation
- | Supervision
- | Immigration

SUPPLY

- | Fresh water
- | Bunker Supply
- | Store & Provision
- | Cargo Handling Materials & Equipment
- | Safety Equipment

SERVICES

- | P & I representation
- | Owner / Charterer Protective Agency
- | Survey
- | Port Logistics
- | Port Captaincy Repair & Maintenance
- | Underwater Services
- | General Agency
- | Life Saving & Fire Fighting Appliances

AGENCY AND PORT OPERATION (LINER AGENCY SPECIALITY)

- Having a well-established market presence among shippers/forwarders and consignees
- Aggressive Export and Import Marketing to ensure proper trade balance
- Ensuring Co-ordination with Port/ICD and customs authorities
- Offer most up-to-date Information Systems through well trained and qualified employees
- Ensuring timely rendering of Accounts and Bank Reconciliations to the Principal
- Ad-hoc requirements such as delivery of ship spares, crew change, ship handling, bunkering services etc.
- We value and understand a smooth and efficient port turnaround is a critical component of a profitable ship operation. This is fact regardless of the ship's type or whether a call is a routine visit or a special call where particular support services are required we stand with our effective presence.
- Our experienced and empowered staff is at your service, on hand locally, always 24x7. Our Port Services team provides the highest standards of support with 24/7 attendance to vessel owners, operators and charterers at a wide range of strategically located ports in India and major ports in overseas.

EXIM SERVICES - VICTORE INTERNATIONAL LOGISTICS

FREIGHT FORWARDING

Freight is the basic component for the value of good and its make a unique compliments for the industry to run the trade economically. We have developed the idea for customized freight management of cargo for our customers.

We act as a non-vessel operating common carrier (NVOCC) i.e. forwarder to service the freight. Our services efficiently organize various shipments of goods for individuals or corporations industry to get goods from the manufacturer, producer, customer or final point of distribution. We have specialized teams and management to cater the following various type of services worldwide by serving the freight we ensure to utilize the theory of safe, economical, and fast transit to cargo.



OCEAN FREIGHT

We provide comprehensive ocean freight forwarding services whether it's Full Container Loads (FCL), Less Than Container Loads (LCL), import or export, consolidated or project cargo whatever requirements may be for serving the commodities across the ocean with safe, economical, and fast method. We ensure the cargo reaches the right place, at the right time in a cost-efficient way. We work with multiple carriers around the globe which covers up major alliances with proper space protection to every major port with reliability.

We are one of the leading freight forwarder, specialized in providing international ocean freight forwarding to industry large or small. We are an integral part of our customer's export and import departments, offering custom tailored sea freight solutions for a wide variety of shipments explained as below.

LCL SHIPMENTS

The services of small containers are designed for small parcels, which certify our capability to be prime principals of small to big shipment handler worldwide, basically charges are volume based, set in cubic meters or weight but always prefer to be economical to our clients. This service is so design that it meets a cost - effective solution for smaller shipments as our client only need to pay for the volume space used in container. At the same time we ensure it is almost cheaper than other modes of transport.

FCL SHIPMENTS

We maintain an international standard for referring to container load (20" or 40") containing cargo for our customer. Our customize cost of container ensure the client is reachable for shipping the cheapest mode of transportation when importing or exporting the goods. We have exclusive routing services and connected with major liner and in house different type of equipment's, which give us supports to act in big way of container shipping.

BULK SHIPMENTS

Services designed are used to transport the commodities in bulk via sea. Victore logistics has history in bulk shipping since incorporation. With our service of ship chartering, clients are able to ship goods in bulk globally.

We have accessible approach for such commodities which makes it easier to transport via sea. We have an ongoing track record to carry such shipments globally no matter of its size or quantity.



BREAK BULK SHIPMENTS

The services converted for those commodities which make it easy approach to fit in transportation by sea in it nature of stowage and we maintain an prolong history and performance record to carry such shipments globally no matter size or a truck project.

AIR FREIGHT

To meet our clients deadlines, and transit of cargo, we prove our self as a needful air freight service provider with high performed standards and the flexibility to fulfill you're changing needs by aero freight services. We give personalized services through connected major airlines include chartering of aircraft.



These services consist of roadways and railways, understanding the value. Our company has extensively working and maintaining its quality of services across the pan India. We are connected with a worldwide location from every station, airports, and port, ICD CFS.

CARGO PACKING

Cargo handling is a key feature in supply chain. The economic analysis of cargo handling is essential as the end user can analyze the cost of material besides logistics. We have created a benchmark by providing excellent services by transiting after production and before consumption while all this on-going procedure quality standards are maintained.



Packaging plays a significant role as it increases the life of the product and reduces risk in damage of commodity during transit. We always suggest our clients the best packaging material so that the risk factor could be reduced. With every passing year we have gained so much experience which in result has helped us in delivering efficient services to small and multinational industries. We have wide range of services starting from packaging to delivering it to end user. Our staff is trained in handing the commodity which again reduces the risk factor at our end and adds benefit to customer. We are serving to all diversified industries ranging from Engineering, Steel, Paper, Chemical, Stone, Heavy & Huge Project Cargo Machinery, Boilers, and Coils etc.

CARGO LIFTING AND SHIFTING

The services design to serve the cargo to lift from one place to another by using the crane, forklift etc. during transit in process. We provide various facilities to our clients like stair climbing machines, crane hire, machine removal and installation, contract lifting, an industrial dismantling service, rigging for lifting and access.

STORAGE

We provide the storage, warehousing, compatible cargo sheltering for all type of commodities, we ensure the quality is maintained and goods are in good condition with same quantity and economical way of storage. We have wide network at the geographical location, which give us the immense scope to widen our network of goods sheltering worldwide.

CARGO DOCUMENTATION

The in need of supply chain one cannot deny the movements of goods smoothly without documentation. We have team with wide knowledge of cargo documentation for all kind of commodity, which create a great domain of naming the identity of good in supply chain.

CUSTOM CLEARANCE

The modernize word cannot deny the government involvement on the goods we export and import, we have geared up our custom clearance facility at every customer station in the region we work for the cargo documentation. We have wide network and great expertise who has knowledge of law and procedure of cargo exit and in the process of trade. We have good relations with government to make smooth and lawful way of delivery of job we rendered for the clearance.

CARGO SURVEY

Cargo survey ensures the goods in its presence of condition. The services customized for the customer is to ensure the cargo condition so as to maintain the quality and quantity of cargo and keep the goods in low-risk condition during its process of logistics operation. We have our network of surveyor with expertise commodities who can attend at any time to assist the customers at every place of business what we do.

CARGO INSURANCE

The need of economic security for every goods to be secure, as the nature of complex handling the commodities in utilizing dynamic mode in movement of goods from one place to another and safeguard from natural disaster while in statics mode. We have made complete customer friendly solution of material insurance for logistics in most competent mode and our services make sure that insurances are easy to proceed towards any loss or claims



OUR FLEET UNDER OPERATION TILL DATE

SR. NO	VESSEL NAME	IMONO	OWNER DETAILS
1	MV GOODWILLT Dwt :- 8116 MT	8821577	MIDDLE BRIDGE
2	TUG TOPAZ & BARGE SARAB Dwt :- 7000 MT	9253551	WESCO INDUSTRIES FZE
3	TUG TOPAZ & BARGE CHRIS Dwt :- 7500 MT	9253551	WESCO INDUSTRIES FZE
4	TUG SALVANITA & BARGE LIBRA Dwt :- 14000 MT	7723510	WESCO INDUSTRIES FZE
5	TUG VOYGER 1 & BARGE VOYGER 2 Dwt :- 10000 MT	NA	-
6	TUG NAVIMAR 3 & BARGE NAVIMAR 4 Dwt :- 9000 MT	9526045	-
7	MV GENERAL MARIX Dwt :- 12205 MT	9284661	MOL
8	MV HELIOS TRIUMPH Dwt :- 13060 MT	9377389	MOL
9	MV KOZA Dwt :- 8935 MT	9310343	ALLIED SHIPPING
10	MV BOLERO Dwt :- 25008 MT	9162409	KEY SHIPHOLDING
11	MV SANAD Dwt :- 6250 MT	9182552	TYLOS SHIPPING
12	MV WESTSEA 72 Dwt :- 10000 MT	9446439	WEST SEA MARINE
13	MV THOR FRIEND Dwt :- 11878 MT	9499967	SPLANDOR SHIPPING
14	MV ZEYNEP Dwt :- 33476 MT	9234202	PRIME TRANSPORT
15	MV UNISEA Dwt :- 10600 MT	9360520	KUMO SHIPPING CO.
16	MV VENUS TRIUMPH Dwt :- 13006 MT	9477646	MOL
17	MV PAN DAISY Dwt :- 32978 MT	9449493	NYK
18	MV SAINT DIMITROS Dwt :- 33788 MT	9486398	NAVALMAR
19	MV ELVIRA BULKER Dwt :- 31858 MT	9424132	LAURITZEN
20	MV MARMACTAN Dwt :- 11149 MT	9369083	OCEAN 7 CHARTERING
21	MV PACIFIC VENTURE Dwt :- 8825 MT	9743045	AC HOLDING /NEPTUNE
22	MV RAINBOW ANGEL Dwt :- 12000 MT	9516997	TOPCOM HOLDING
23	MV HC EVA MARIE Dwt :- 11104 MT	9369071	HC CHARTERING GMBH & CO
24	Mv MBC ROSE Dwt :- 13050 MT	9497000	MEDITERRAN EAN BULK HOLDING LTD , MALTA

ACHIEVEMENTS

- Completed 3yrs COA with Aditya Birla Group carrying monthly 50000 tons of cargo [clinker, gypsum, aggregates].
- Carrying 2 lac metric ton steel coils yearly with Posco Steels Maharashtra to Europe and Baltic continent
- Carrying containerized CEMENT, Cargo with Dalmia Cement TO ASIA.
- Project cargos business with All Cargo Pvt Ltd, Premium logistics , Trans log worldwide carrying JSW pipes for their OMAN projects with INMAR Chartering Pvt. Ltd
- Carrying Bulk, Break Bulk and Project Cargos to Far East

GLIMPSE OF OUR VESSELS

- MV MBC ROSE
- MV MCP VICHACH
- MV E Karma

- MV MARMACTON
- MV VINECE TRUMP

HANDYSIZE VESSELS

FOR SHORT TCT

- MV JOSEF
- MV RAINBOW ANGEL
- MV HC EVAMARIE
- MV UNISEA
- MV THOR FRED
- MV SANAD

- MV ZEYNEP
- MV BOLERO
- MV ALVIRA BULKAR
- MV ALMIRANTE STORNI

NETWORKS



INDIA AGENCY PORT NETWORK FOR MORE...



- MUMBAI
- NAVA SHEVA
- DIGHI
- JAIGARH
- KANDLA
- MUNDRA
- SIKKA
- HAZIRA
- PORBANDER
- GOA
- MANGLORE
- COCHIN
- TUTUIKORAIN
- KRISHNAPATTANA
- VIZAG
- PARADEEP
- HALDIYA
- KOLKATA



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